

March 7, 2000

0416 '00 APR -6 P1:34

Mrs. Jane Henney MD
Commissioner of Food and Drug Adm
5600 Fishers Lane
Rockville, Maryland 20857

In re: Hearing Aid purchases

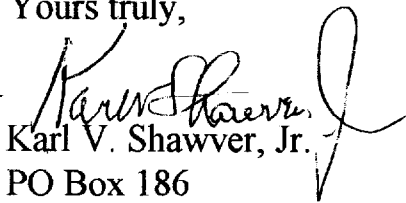
Dear Dr. Henney:

I am advised there is consideration being given by you and your office to requiring medical approval of necessary or need before an individual can purchase a hearing aid from a source of his own choice.

I have purchased several hearing aids in the past and have been completely satisfied with the offerings and the services rendered and the competency of the devices. I have not needed a doctor's examination to tell me that I needed a hearing aid.

The system that I have been acquainted with for 20 years seems to be working very well, so I suggest you do not make an effort to try to fit something that is not broken.

Yours truly,


Karl V. Shawver, Jr.
PO Box 186
Paola, KS 66071

Excel Hearing Solutions
PO Box 586
DeKalb, ILL 60115

93N-0372

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Excuse -
Please forward to
Commissioner Hervey
Mr. Skene